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## BBF Awarded Its First U.S. Navy Blanket Purchase Agreement

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### Company Added to Short List of Approved Commercial Furniture Manufacturers

JAMESTOWN, N.Y., June 6, 2011 /PRNewswire/ -- Bush Business Furniture (BBF) -- a global manufacturer of case goods office furniture and the commercial division of Bush Industries -- announced today it has been awarded its first Blanket Purchase Agreement (BPA) by the Department of the Navy (N00189-11-A-0118). Beginning June 1, 2011, BBF is approved to sell to the U.S. Navy within the Continental U.S.

This five-year BPA enables BBF to compete for Navy contracts in two categories: 1) Worksurfaces, Workstations, Computer Furniture and Accessories (711 2), and 2) Filing and Storage Cabinets, Shelves, Mobile Carts, Dollies, Racks and Accessories (771 3). BBF will be on the first-call vendor list and will be able to respond to RFQs throughout the country to fulfill the Navy's office furnishing requirements.

"We are thrilled with the U.S. Navy's decision to award BBF with this purchasing agreement and enable us to provide quality furnishings to installations across the U.S.," said Mike Chefalo, Vice President of Product Management, Commercial Products for Bush Industries. "We are confident that the Navy will find that our comprehensive line of superior, reliable office furnishings will fit their furnishing needs."

On the heels of being awarded the Navy BPA, BBF is preparing to showcase all of its commercial product lines at NeoCon 2011, June 13-15. The BBF product lines -- including those approved for government contracting (GS-28F-0040V) -- will be displayed in Chicago on the 7th Floor, Showroom #4102.

"It's been an exciting year since we rebranded our commercial division as BBF. The Navy BPA opens BBF to even more sales opportunities in a market in which we've never competed previously," said Jim Sherbert, CEO of Bush Industries. "This designation is further confirmation that BBF is recognized more and more as a trusted source of reliable, durable and attractive commercial-grade office furnishings."

#### About Bush Industries, Inc.

Bush Industries, Inc. is a leading manufacturer of case goods and ready-to-assemble furniture designed for office and home applications. The company operates two North American divisions -- BBF and Bush Furniture -- along with its Rohr division in Germany and its China operations. With a 50-year legacy built on quality, safety, reliability and durability, Bush Industries is the trusted leader in designing furnishing solutions that meet work and home needs. The company is headquartered in Jamestown, N.Y., with manufacturing and distribution facilities located in western New York, Pennsylvania, China and Germany. For more information, visit [www.bbffits.com](http://www.bbffits.com).

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## BBF "Fits."

Our mission is to deliver professional, reliable and durable furniture for the work environment, along with a full range of services and resources at an exceptional price point.

Introducing BBF. Designed to fit the way you work.

### Meet with BBF at NeoCon

We'd like to see you at NeoCon! Please book a meeting slot now.



### Browse Our Portfolio

Browse our 2011 portfolio for information about BBF product lines.



### Transactional Sales

Learn more about how you can tap into new revenue on our transactional sales page.

